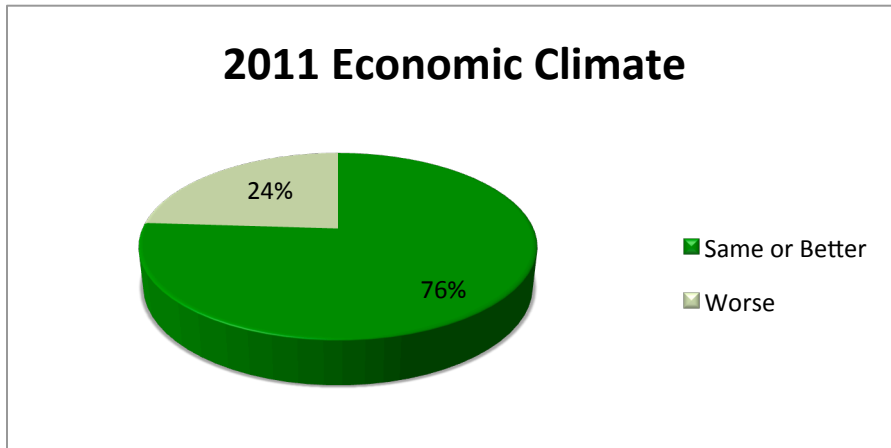


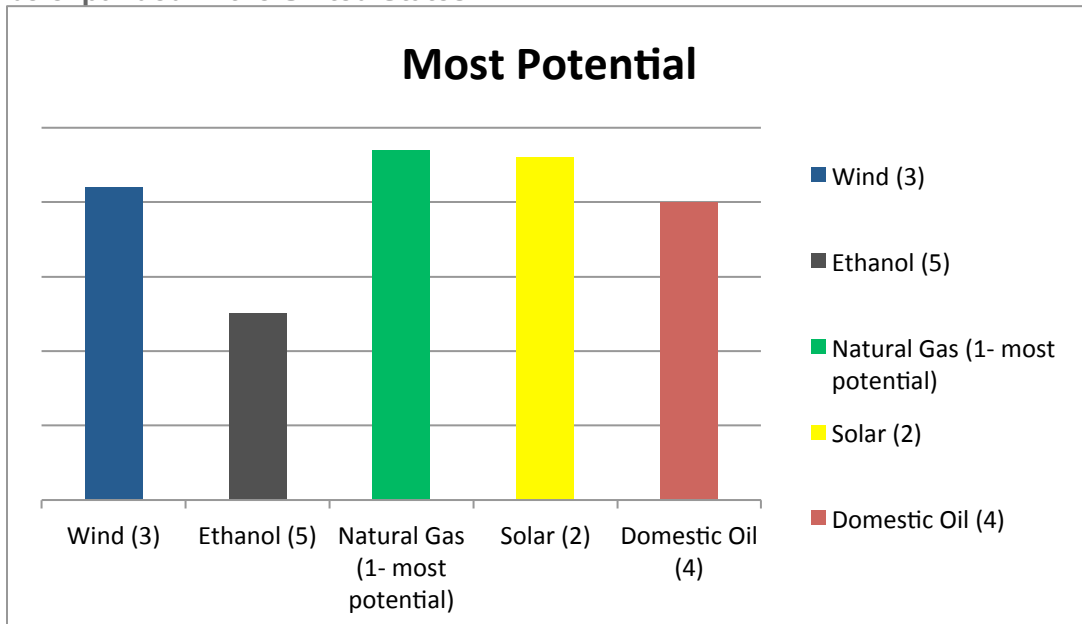


2011 CA Member Year-End Survey Results

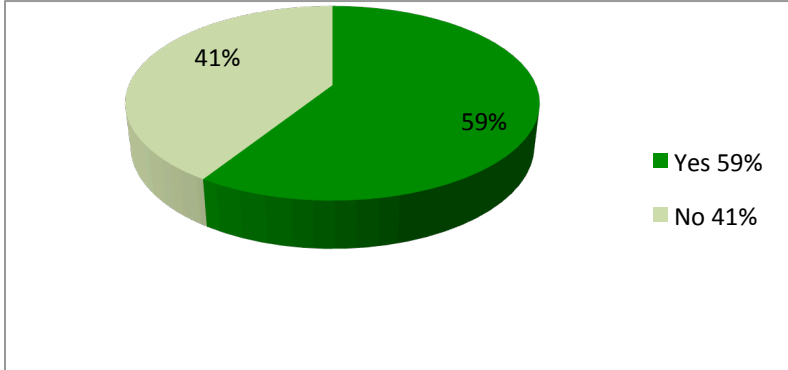
1. How does the overall health of your business or industry fair in 2011 as compared to 2009 and 2010?



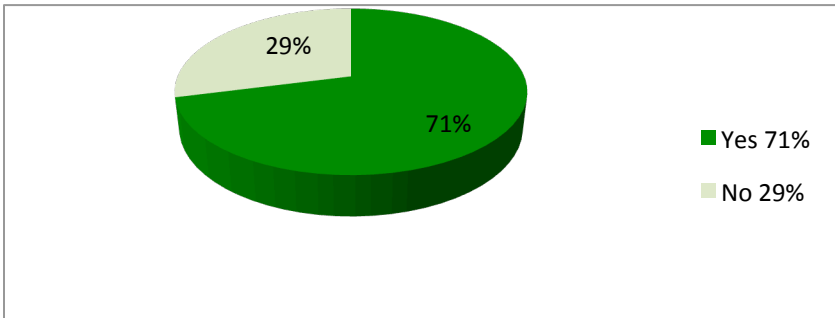
2. Based on your opinion, rank the following energy sources as to their potential to be expanded in the United States?



3. Portions of the new health care law are now in effect, including coverage for dependents until the age of 26. Do you support this provision?



4. Under the new health care law, states will be required to establish exchanges where consumers can shop for and compare policies online. Do you feel it will still be important to have agents assist in determining which plans fit a consumer's needs?



5. Given the current state of partisanship in Washington DC, do you feel confident that Congress will be able to address the needs of the American people and the US economy in 2012?

